Performance Framework Reports
https://reportcard.doe.k12.de.us/detail.html#aboutpage?scope=school
&district=9606&school=4050

**Performance Framework Reports :: Organizational Performance** Framework Report 2021-22 (Draft)

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### First State Montessori Academy



### Organizational Performance Scorecard

Name	Year		
First State Montessori Academy (9606)	2021-2022		
Address	Phone		
1000 North French Street	(302) 576-1500		
Wilmington, DE 19801	Grades Served		
School Code	KG - 08		
4050	Term of Agreement		
	Unknown		
	Summary		
Overall Rating	Overall Rating	Meets Standard	
1 - Education Program	1a Mission Fidelity	Meets Standard	
	1b Applicable State and Federal Requirements	Meets Standard	
	1c Students with Disabilities (SWDs)	Approaching Standard	
	1d English Learners (ELs)	Meets Standard	
2 - Governance & Reporting	2a Governance and Public Stewardship	Meets Standard	
	2b Oversight of School Management	Meets Standard	
	2c Reporting Requirements	Meets Standard	
3 - Students & Staff	3a Student Rights	Meets Standard	
	3b Requirements on Teacher Certification and Hiring Staff	Meets Standard	
4 - Facilities, Transportation, Health, & Safety	4a Facilities, Transportation, Health, and Safety	Meets Standard	

## **Overall Rating**

Overall Rating	Meets Standard	
Overall Rating		99%
Education Points Awarded		41
Education Points Possible		42
Education Weighted Perce	ntage	39%
Governance & Reporting Points Awarded		17
Governance & Reporting Points Possible		17
Governance & Reporting Weighted Percentage 3		30%
Students & Staff Points Av	varded	9
Students & Staff Points Possible		9
Students & Staff Weighted Percentage 20		20%
Facilities, Transportation, I	Health and Safety Awarded	4
Facilities, Transportation, I	Health and Safety Points Possible	4
Facilities, Transportation, I	Health & Safety Weighted Percentage	10%
Number of "Far Below" Ratings		0
Meets Standard	Overall Rating ≥ 95% AND Number of "Far Below" Ratings = 0	
Approaching Standard	Overall Rating <95% and $\geq$ 87% AND Number of "Far Below" Ratings < 2	
Far Below Standard	Overall Rating < 87% OR Number of "Far Below" Ratings ≥ 2	

# 1 - Education Program

a Mission Fidelity		Meets Standard (2 of 2 points
Meets Standard	[The metrics for this standard will be defined in between each school and the authorizer somet March in the year preceding the school year to be Performance Framework.]	ime between September and
Approaching Standard	[The metrics for this standard will be defined in an annual conversation between each school and the authorizer sometime between September and March in the year preceding the school year to be reviewed in the Performance Framework.]	
Far Below Standard	[The metrics for this standard will be defined in an annual conversation between each school and the authorizer sometime between September and March in the year preceding the school year to be reviewed in the Performance Framework.]	

1b Applicable State and Federal Requireme	nts Score 10
Points Possible	10
1b1 Instructional Minutes	Meets Standard (2 of 2 points)
1b2 Requirements for Graduation & Promot	tion Meets Standard (2 of 2 points)
1b3 State Assessment	Meets Standard (1 of 1 points)
1b4 Response to Intervention	Meets Standard (1 of 1 points)
1b5 State Grants	Meets Standard (2 of 2 points)
1b6 Consolidated Grants	Meets Standard (2 of 2 points)
Masta Standard 1b5 State Grant	s = 10 (8 if the school does not have a Management

Meets Standard	1b5 State Grants = 10 (8 if the school does not have a Management Company)
Approaching Standard	1b5 State Grants = 9 or 8 (7 or 6 if the school does not have a Management Company)
Far Below Standard	1b5 State Grants < 8 (6 if the school does not have a Management Company)

1c Students with Disabiliti	es (SWDs)	Approaching Standard
1c Students with Disabiliti	es Score	13
Points Possible		14
1c1 Long-Term Suspensio	ns	Meets Standard (2 of 2points)
1c2 Disproportionate Repr	resentation	Meets Standard (2 of 2 points)
1c3 IDEA Indicator 11		Approaching Standard (1 of 2 points)
1c4 Early Childhood Trans	ition	Meets Standard (2 of 2 points)
1c5 Transition Planning in	the IEP	Meets Standard (2 of 2 points)
1c6 Special Education Rec	cords	Meets Standard (2 of 2 points)
1c7 Designee		Meets Standard (2 of 2 points)
Meets Standard	1c Students with Disabilities Score = 14	
Approaching Standard	g Standard 1c Students with Disabilities Score = 13, 12, or 11	
Far Below Standard	1c Students with Disabilities Score < 11	

1d English Learners (ELs)	Meets Standard
1d English Learners Score	16
Points Possible	16
1d1 Policies for Serving & Identifying ELL Students	Meets Standard (2 of 2 points)
1d2 Program Access	Meets Standard (2 of 2 points)
1d3 Operational Compliance	Meets Standard (2 of 2 points)

1d4 Provision of Student E	EL Services	Meets Standard (2 of 2 points)
1d5 Exit of Students		Meets Standard (2 of 2 points)
1d6 Process for Intake		Meets Standard (2 of 2 points)
1d7 Written Plan		Meets Standard (2 of 2 points)
1d8 Migrant Survey		Meets Standard (2 of 2 points)
Meets Standard	1d English Learners Score = 16	
Approaching Standard	1d English Learners Score = 15, 14, 13, or 12	
Far Below Standard	1d English Learners Score < 12	

## 2 - Governance & Reporting

2a Governance and Public Stewardship	Meets Standard	
2a Governance and Public Stewardship Score	10	
Points Possible	10	
2a1 Board Composition & Membership	Meets Standard (2 of 2 points)	
2a2 Board Policies	Meets Standard (1 of 1 points)	
2a3 Board Training	Meets Standard (2 of 2 points)	
2a4 CBOC Training	Meets Standard (2 of 2 points)	
2a5 Conflicts of Interest	Meets Standard (1 of 1 points)	
2a6 State Open Meetings Law	Meets Standard (2 of 2 points)	
Meets Standard 2a Governance and Public Stewardship Score = 10		
Approaching Standard 2a Governance and Public Stewardship Score = 9 or 8		
Far Below Standard 2a Governance and Public Stewardship Score < 8		

2b Oversight of School Ma	nagement	Meets Standard
2b Oversight of School Management Score		4
Points Possible		4
2b1 Evaluating Student Pe	rformance and Corrective Action	Meets Standard (1 of 1 points)
2b2 Management Evaluation		Meets Standard (2 of 2 points)
2b3 Management Company Evaluation Meets Standard (1 of 1 poi		Meets Standard (1 of 1 points)
Meets Standard	2b Oversight of School Management Score = 4 (3 if the school does not have a Management Company)	
Approaching Standard	2b Oversight of School Management Score = 3 or 2 (2 or 1 if the school does not have a Management Company)	
Far Below Standard	2b Oversight of School Management Score < 2 (1 if the school does not have a Management Company)	

2c Reporting Requirement	s	Meets Standard
2c Reporting Requirement	s Score	3
Points Possible		3
2c1 Reporting Requiremen	nts	Meets Standard (1 of 1 points)
2c2 Management Evaluati	on	Meets Standard (2 of 2 points)
Meets Standard	2c Reporting Requirements Score = 3	
Approaching Standard	2c Reporting Requirements Score = 2	
Far Below Standard 2c Reporting Requirements Score < 2		

### 3 - Students & Staff

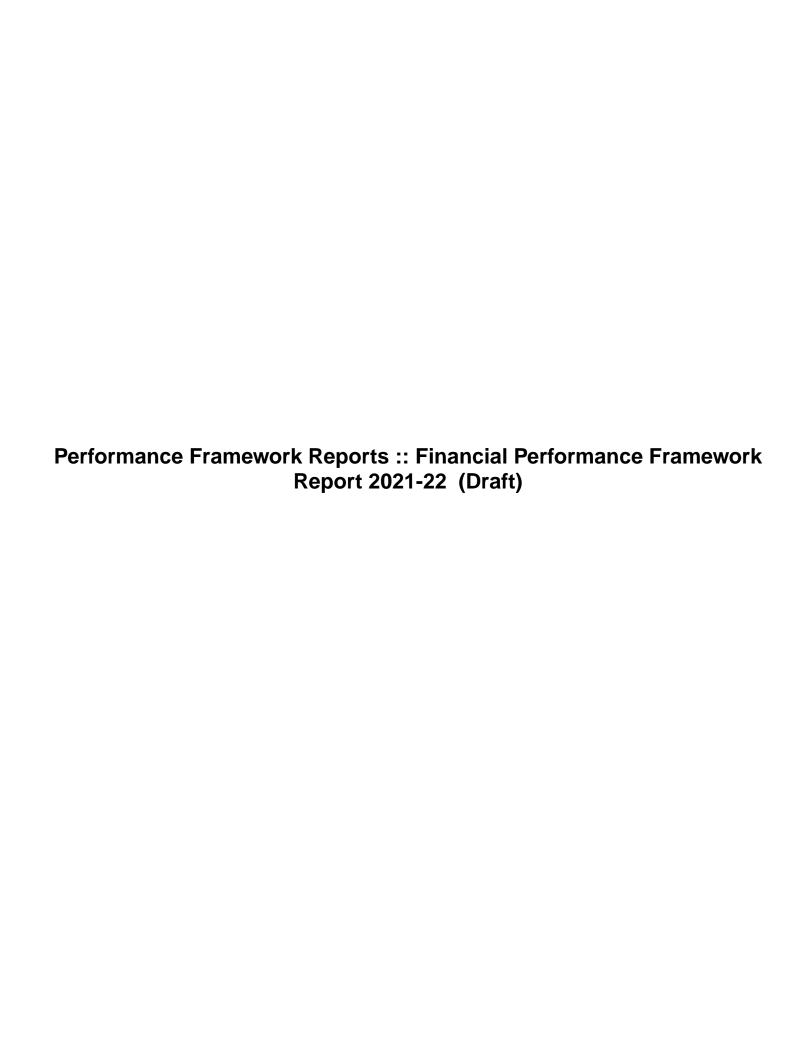
3a Student Rights	Meets Standard
3a Student Rights Score	7
Points Possible	7
3a1 Admissions	Meets Standard (2 of 2 points)
3a2 FERPA Policy Posted	Meets Standard (1 of 1 points)
3a3 FOIA Policy	Meets Standard (1 of 1 points)
3a4 Transfer of Student Data	Meets Standard (1 of 1 points)
3a5 Student Conduct	Meets Standard (1 of 1 points)
3a6 Staff Training	Meets Standard (1 of 1 points)
Meets Standard 3a Student Rights Score = 7	
Approaching Standard 3a Student Rights Score = 6	
Far Below Standard 3a Student Rights Score < 6	

3b Requirements on Teach	ner Certification and Hiring Staff	Meets Standard
Points Possible		2
3b Requirements on Teach	ner Certification and Hiring Staff Score	2
3b1 Teaching Certificate		Meets Standard (1 of 1 points)
3b2 Criminal Background Checks & Child Abuse Registry		Meets Standard (1 of 1 points)
Meets Standard	3b Requirements on Teacher Certification and Hiring Staff Score = 2	
Approaching Standard	3b Requirements on Teacher Certification and Hiring Staff Score = 1	
Far Below Standard	3b Requirements on Teacher Certification and Hiring Staff Score = 0	

## 4 - Facilities, Transportation, Health, & Safety

4a Facilities, Transportation	on, Health, and Safety	Meets Standard
4a Facilities, Transportation	n, Health, and Safety Score	4
Points Possible		4
4a1 Comprehensive School	ol Safety Plan	Meets Standard (2 of 2 points)
4a2 Fire Drills		Meets Standard (2 of 2 points)
Meets Standard	4a Facilities, Transportation, Health, and Safety Score = 4	
Approaching Standard	4a Facilities, Transportation, Health, and Safety Score = 3	
Far Below Standard	4a Facilities, Transportation, Health, and Safety Score < 3	





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### First State Montessori Academy



### Financial Framework

Name	Year		
First State Montessori Academy (9606)	2021-2022	2021-2022 Phone	
Address	Phone		
1000 North French Street	(302) 576-1500		
Wilmington, DE 19801	Grades Served		
School Code	KG - 08		
4050	Term of Agreement		
	Unknown		
	Summary		
Overall Rating	Overall Rating	Meets Standard	
Financial Performance Framework	Current Ratio (Working Capital Ratio)	Meets Standard	
	Debt to Asset Ratio	Meets Standard	
	Days Cash	Meets Standard	
	Debt Service Payments / Loan Covenants	Meets Standard	
	Aggregated Three-Year Total Margin	Meets Standard	
	Cash Flow	Meets Standard	
	Debt Service Coverage Ratio	Approaching Standard	
	Enrollment Variance	Approaching Standard	
	Student Retention	Not Rated	
	Financial Management & Oversight	Meets Standard	

The FY22 independent audit was submitted after the deadline.

## **Overall Rating**

Overall Rating	Meets Standard
Meets Standard	
Approaching Standard	
Far Below the Standard	

### Financial Performance Framework

Current Ratio (Working Ca	pital Ratio)	Meets Standard
2022 Current Ratio		3.4
2021 Current Ratio		3.7
2022 Current Assets		\$5,395,662.00
2022 Current Liabilities		\$1,599,163.00
2021 Current Assets		\$5,334,330.00
2021 Current Liabilities		\$1,457,547.00
Meets Standard	Current Ratio is greater than 1.1 OR Current Ra 1.0 but less than 1.1 and one-year trend is pos higher than last year's)	=
Approaching Standard	Current ratio is greater than or equal to 0.9 but less than 1.0 OR Current ratio is greater than or equal to 1.0 but less than 1.1 and one-year trend is negative	
Far Below Standard	Current ratio is less than 0.9	
Current Ratio	Current Assets / Current Liabilities	

Debt to Asset Ratio		Meets Standard
2022 Debt to Asset Ratio		0.82
2022 Total Liabilities		\$15,659,986.00
2022 Total Assets		\$18,988,102.00
Meets Standard	Debt to asset ratio is less than or equal to 0.90	)
Approaching Standard	Debt to asset ratio is greater than 0.90 but less	s than 1.0
Far Below Standard	Debt to asset ratio is greater than or equal to 1	1.0
Debt to Asset Ratio	Total Liabilities / Total Assets	

Days Cash	Meets Standard
,	

2022 Days Cash	207
2021 Days Cash	235
2022 Cash	\$5,355,477.00
2022 Total Expenses	\$9,461,318.00
2021 Cash	\$5,299,704.00
2021 Total Expenses	\$8,221,251.00
Meets Standard	Days Cash is at least 75 OR between 45 and 75 and one-year trend is positive
Approaching Standard	Days Cash is greater than 30 days but less than or equal to 45 days OR Days cash is between 45 and 75 days and one-year trend is negative
Far Below Standard	Days Cash is fewer than or equal to 30
Days Cash	Cash / (Total Expenses /365)

Debt Service Payments / I	Loan Covenants	Meets Standard
Was the school in default	of any loan covenant(s) this year?	No
Was the school delinquen	t with debt service payments this year?	No
Meets Standard	School is not delinquent with debt service payments and complies with all loan covenants	
Approaching Standard	School is not delinquent with debt service payments, but is out of compliance with loan covenants.	
Far Below Standard	dard School is delinquent with debt service payments	

Aggregated Three-Year Total Margin	Meets Standard
Aggregated Tillee-Teal Total Margin	Meets Standard
2022 Aggregated 3-Year Total Margin	2.7%
2022 Net Income	(\$277,427.00)
2021 Net Income	\$558,338.00
2020 Net Income	\$455,247.00
2022 Total Revenue	\$9,183,891.00
2022 Total Expenses	\$9,461,318.00
2021 Total Revenue	\$8,779,589.00
2021 Total Expenses	\$8,221,251.00
2020 Total Revenue	\$9,632,202.00
2020 Total Expenses	\$9,176,955.00

Aggregated Three-Year Total Margin is positive
Aggregated Three-Year Total Margin is greater than or equal to -1.5% but not positive
Aggregated Three-Year Total Margin is less than -1.5%
School does not have 3 years of data
(Sum of 3 Years' Net Income) / (Sum of 3 Years' Total Revenues)
Total Revenue – Total Expenses
Т

Cash Flow		Meets Standard
2022 Single-Year Cash Flo	DW .	\$55,773.00
2021 Single-Year Cash Flo	ow	\$196,612.00
2020 Single-Year Cash Flo	ow	\$3,371,136.00
2022 Three-Year Cumulat	ive Cash Flow	\$252,385.00
2022 Cash		\$5,355,477.00
2021 Cash		\$5,299,704.00
2020 Cash		\$5,103,092.00
2019 Cash		\$1,731,956.00
Meets Standard	Three-Year Cumulative Cash Flow is positive and Cash Flow is positive each year OR Three-Year Cumulative Cash Flow is positive, Cash Flow is positive in two of three years, and Cash Flow in the most recent year is positive	
Approaching Standard	Three-Year Cumulative Cash Flow is positive and Cash Flow is negative in the current year OR Three-Year Cumulative Cash Flow is negative	
Far Below Standard	Cash Flow is negative in the past two years	
Not Rated	Not enough data *Schools in their first or second year of operation must have positive Cash Flow	
Single-Year Cash Flow	Cash - Previous Year's Cash	
3-Year Cash Flow	Cash – Two Years Ago's Cash	

Debt Service Coverage Ratio	Approaching Standard
2022 Debt Service Coverage Ratio	1.0
2022 Total Revenue	\$9,183,891.00
2022 Total Expenses	\$9,461,318.00
2022 Depreciation	\$437,256.00
2022 Interest Expense	\$608,400.00
2022 Principal and Interest Payments	\$773,400.00

Meets Standard	Debt service coverage ratio is equal to or exceeds 1.10.
Approaching Standard	Debt service coverage ratio is greater than .90 but less than 1.10
Far Below Standard	Debt service coverage ratio is less than or equal to .90
Debt Service Coverage Ratio	(Net Income + Depreciation + Interest Expense) / (Principal and Interest Payments)

Enrollment Variance		Approaching Standard	
2022 Enrollment Variance		92%	
2022 Actual Enrollment		600	
2022 Authorized Enrollment 650			
Meets Standard	Enrollment variance equals or exceeds 95% in the most recent year		
Approaching Standard	Enrollment variance is greater than 80% but less than 95% in the most recent year		
Far Below Standard	elow Standard Enrollment variance is less than or equal to 80% of authorized enrollment in the most recent year		
Enrollment Variance	Actual Enrollment as of September 30 / Autho	rized Enrollment	

Student Retention		Not Rated	
2022 Student Retention			88%
2021 Student Retention			
2020 Student Retention			
2019 Student Retention			
2018 Student Retention			
Not Rated	Not Rated		

Financial Management & Oversight	Meets Standard
i mancial Management & Oversight	Weets Standard

#### Meets Standard

The school materially complies with applicable laws, rules, regulations and provisions of the charter relating to financial reporting requirements, including but not limited to: A) On-time submission and completion of financial reports, including annual budget, revised budgets (if applicable), periodic financial reports as required by the authorizer, and any reporting requirements if the board contracts with an education service provider, pursuant to 14 Del. C., §512 (14) B) On-time submission and completion of the annual independent audit and corrective action plans, if applicable C) All reporting requirements related to the use of public funds D) Adherence to the policies and procedures of the State's Official Financial Management System, pursuant to Del. C., Title 14, Ch. 5, §512 (9) E) A Citizen Budget Oversight Committee, pursuant to (14 Del. C. §1508 and 14 DE Admin. Code 736) F) A clean audit opinion without material exceptions G) An audit that does not include an ongoing concer

#### Approaching Standard

A) The school partially complies with all aspects of the PCard program and has received two or more compliance infractions per quarter during the prior fiscal year B) On more than one occasion during the prior fiscal year, the school completed and submitted the monthly reconciliation and certification to the Division of Accounting after the deadline C) The school completed and submitted the payroll internal controls plan after the deadline, or the Division of Accounting's review of the plan resulted in a rating of "Major Improvement Needed" or "Unsatisfactory" 15 D) The annual audit identified material weaknesses and/or significant deficiencies in internal controls. E) The annual audit expressed a modified and/or qualified opinion on the Governmental Activities and Major Fund.

#### Far Below Standard

A) The school does not comply with the requirements of the PCard program and one or more employees have had their PCard privileges suspended or terminated B) On one or more occasions during the prior fiscal year, the school failed to complete and submit the monthly reconciliation and certification to the Division of Accounting C) The school failed to complete and submit the payroll internal controls plan D) The annual audit included an on-going concern disclosure in the notes or an explanatory paragraph related thereto within the audit report.



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